

LIGNA

LIGNA 2019 - U.S. PAVILION

MAY 27-31, 2019 • HANOVER, GERMANY

The world's leading trade fair for machinery, plant and tools for the woodworking and timber processing industry



Join WMMA next spring at one of the most recognized tradeshows in the wood industry. WMMA has successfully organized pavilions at LIGNA in past years to expand the American brand at this very international show, and to make it easier for our WMMA members to participate. WMMA takes much of the hassle out of the process and gives you a larger presence at the show than you would have on your own.

For a fee of \$3,500 you can have a shared booth at LIGNA!

The support and package includes:

- Booth construction
- Furnishings and signage for the booth
- Cleaning
- Entry into the show directory
- Translator
- Distribution of your marketing material
- General utilities
- Refreshments for you and your potential customers
- Travel information-flights, hotels, transportation, etc.
- Manufacturing and selling tips from other U.S. manufacturers already exporting
- A unique opportunity to explore the European, Asian, and other high growth markets with other experienced industry professionals from the WMMA
- WMMA staff as the show coordinator and person on the ground during the show



Interested in having a presence in the WMMA pavilion at LIGNA 2019?

Space is limited; reserve your spot today! Reservations must be received no later than **October 31, 2018**. Contact Diane Schafer at WMMA Headquarters with any questions (diane@wmma.org, 443-640-1052 x108).

Due to the popularity of this show the first members that sign up and make the full payment will have priority for participating and exhibit area selection. We will make adjustments where possible to accommodate additional members. All applicants will be accepted on a space available basis.



New this year!

Member companies participating in the WMMA pavilion for the first time are eligible for WAIVED exhibit fee (\$3,500 value). Contact Diane Schafer for more information.

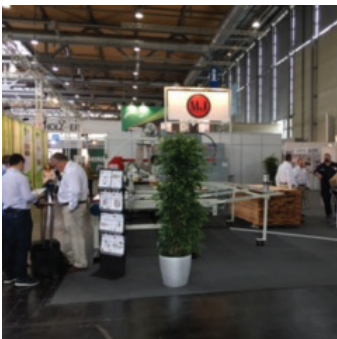
My company is interested in exhibiting in the WMMA Pavilion at LIGNA 2019.

Company _____

Contact Name _____ Email _____

Signature _____ Date _____

We have exhibited at LIGNA in the past Yes No



Wood Machinery Manufacturers of America

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Questions? 443-640-1052 x 108 • Fax: 443-640-1031 • diane@wmma.org