



This year's Wood Industry Conference (WIC), which took place in Cancun, Mexico, was a great success! Strong attendance and content, volunteer involvement and new meeting App capabilities made this a program to be rivaled.

The meeting brought together members from key industry organizations with co-sponsors WMMA and WMIA and participation from AWFS and NBMDA. There were a total of 222 attendees represented from the participating organizations. Each organization held leadership and volunteer meetings as well as hosted sessions and other gathering.

Attendees were provided with networking opportunities including a dinner on the beach with beach volleyball. WIC's schedule allowed for the presentation of awards, change of volunteer leadership and more.

## Silent Auction

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## Thank you to our Sponsors!



Check out [more photos](#) of all of the great events that took place at this year's Woodworking Industry Conference and [videos](#) to see what you missed

Participating Organizations



Sponsoring Organizations



**See you next year at WIC 2017 - Save the Date!**  
**Woodworking Industry Conference (WIC) 2017**

**April 25-28, 2017 | Caribe Hilton | San Juan, Puerto Rico**



## **Chris Hacker Becomes WMMA President**



**Forest Hill, MD** - The Wood Machinery Manufacturers of America (WMMA), the national trade association for those who make machinery, cutting tools and supplies for the woodworking industry, has announced the election of Chris Hacker as its new president.

Announcement was made at the Woodworking Machinery Conference, which took place at the CasaMagna Marriott Resort in Cancun, Mexico.

As a New York native, Hacker started his career in the woodworking industry at James L. Taylor Mfg in Poughkeepsie, NY, in 1991. Early on in his career Hacker had the responsibilities of Purchasing, Production Scheduling and Inventory Control. When JLT Clamps, a division Taylor Mfg, was started in 1997, he was one of the original "Clamp Guys". This term was given by customers and distributors to describe the sales and marketing department. In 2002, Hacker relocated to Greensboro, NC, to manage sales and marketing for JLT Clamps. As Vice President of JLT Clamps, he had the distinct honor of managing a small growing company with a young talented sales team. Currently, Hacker enjoys managing the Southeast territory for JLT, Taylor and the Cameron Automation machinery lines. As he enters his 25th year with James L. Taylor Mfg, Hacker still enjoys developing new business and relationships with customers and distributors.

A highlight of Hacker's career has been his active role in the WMMA since 2006. He has had the pleasure of serving and chairing the Business Development Committee and the Membership Development Committee from 2010 to 2014. The experience of sharing ideas and success stories with Industry leaders has been valuable in all aspects of his career at Taylor. Hacker has always enjoyed listening to the senior members of the Association and soaking in of the knowledge and experience they have to share.

Hacker said, "As newly appointed WMMA President, it is both an honor and privilege to serve the members of this great 117 year old Association. This is truly an ideal time to be an active member of the WMMA. Attending WIC offers so much information in the seminars and committee meetings, the networking opportunities always prove to be valuable as you rub elbows with industry leaders and the IWF Show is in a growth phase which all attention to the success of the industry will shine this August in Atlanta. I feel my greatest role as WMMA President is to serve its members, so please feel free to contact me at any time with Association business."

"Chris Hacker is going to make an excellent leader for this association," stated Jamison Scott, WMMA's outgoing president. "He has served WMMA and the industry at large on numerous levels, and is well prepared for the challenges of this position."

## INTERNATIONAL WOODWORKING FAIR is Nearly Sold Out for Exhibit Space

**ATLANTA (April 2016)** - The International Woodworking Fair® (IWF) is pleased to announce the 2016 edition is nearly sold out.

“The demand for exhibit space has been extremely high and we are looking forward to a great 2016 Fair.” commented Tom Onsrud, IWF 2016 chairman and president C.R. Onsrud Inc.

Nearly 1,000 exhibitors have contracted for exhibit space occupying over 500,000 net square feet making IWF 2016 the largest Fair since 2008. The Fair will take place August 24-27, 2016 at the Georgia World Congress Center in Atlanta, Georgia.

The surge continues with attendee registration pacing 25% ahead of 2014. Hotel bookings, educational session purchases are up as well. Currently the following states are leading the way with registrations (Georgia, Florida, Indiana, Pennsylvania, Texas, North Carolina, Illinois, California, Alabama and South Carolina.)

International registration is up as well with Canada leading the way. The International Buyer Program has early commitment from the following countries which will have delegations Peru, Colombia, Poland, Nigeria, Mexico, Brazil and El Salvador.

“Early numbers are very promising which will make for a great event,” added Onsrud.

The Fair will feature six Symposiums on August 23rd and an expanded educational session program which begins August 24th with over 59 educational sessions.

### About IWF- International Woodworking Fair

The largest woodworking technology trade show in North America is held every other year at the Georgia World Congress Center in Atlanta, Ga., and is ranked among the largest trade shows in the world. Recognized around the world as the pre-eminent event for introducing and selling manufacturing equipment, supplies and innovative new technology, IWF attracts visitors from every level of the industry and over eighty countries and all 50 states. For more information about the International Woodworking Fair, go online to [www.iwfatlanta.com](http://www.iwfatlanta.com), or call (404) 693-8333.

### The International Woodworking Fair, LLC

3520 Piedmont Road NE, Suite 120, Atlanta, GA 30305



## Give your staff a better understanding of the woodworking industry: send 'em to Boot Camp!!

### WMIA has opened this program to WMMA members

Looking to give a member of your sales, marketing, or executive staff a better understanding of the woodworking industry's manufacturing processes?

Register them for the upcoming Woodworking Technology Industry Institute (WTII) Boot Camp, May 16-20, 2016!

The WMIA-sponsored Boot Camp, held at Pittsburg State University in Pittsburg, KS, is a wood processing industry overview. It's a unique project-based program that provides an exposure-level curriculum and hands-on approach to several of the industry's fundamental wood processing applications, and the machinery used in those manufacturing processes. Topics to be covered include: AutoCAD, CAM Software, CNC, Wood Science, Primary Processing, Finishing, Veneering, Cabinetry, Machine Woods, Tool Technology, Millwork, and Facilities Management.



Registration for the May session is now open, and there are still a few slots available. WMMA and WMIA members **receive a \$450 discount**; the \$1950 tuition **includes hotel, meals, course, and project materials.**

Still unsure if this would be useful? Here's what Kason Keesling of Italpresse USA, who attended the first session in January 2015, had to say:

*"For me personally, WTII Boot Camp was a real eye-opener in multiple ways. The class provided the opportunity to get a better sense of product flow and what takes place in an architectural millwork company on a daily basis.*

*"It is an excellent learning experience for the seasoned wood industry professional, or a new hire for a company. The amount of knowledge obtained in one week is unbelievable. Doug Hague and Charlie Phillips are the best of the best, not to mention their assistant instructors, Mark and Sam, who are wood industry prodigies. Having the opportunity to be around these four individuals for a week in the wood shop and class is a once in a lifetime chance. You better do it if you have the ability!"*

To register, or for more information, visit [www.wtii.net](http://www.wtii.net). Don't miss this valuable opportunity to provide professional development to a member (or members) of your team!

## ANSI Update

A new ANSI standard entitled *O1.1-4 Safety Requirements for Shapers for the Woodworking Industry* has been published. WMMA members are entitled to receive one complimentary copy per company upon request. Email [jennifer@wmma.org](mailto:jennifer@wmma.org) to request a copy. Copies can be purchased from the ANSI [e-standard store](#).

### Call for Committee Members

Are you interested in contributing to the development and maintenance of valuable industry safety standards? The ASCO1 is currently looking for members in the following categories:

- General Interest
- Government
- Producer
- User

If you are interested in joining the ASCO1, contact WMMA Associate Director Jennifer Miller at [jennifer@wmma.org](mailto:jennifer@wmma.org).



## Industry News:

### Virginia Tech Housing Report: February 2016

In January, the housing data was less than inspiring. Two things: First, it was January's data (historically a slow month) and two, it was one-month's data. We need 3, 4, or 5-months data to assess the direction of the housing market. In January, total and single-family starts, permits, new house sales, and new single-family construction spending all declined month-over-month.

[Part 1](#) | [Part 2 Economic conditions](#)



### NAM Monday Economic Report - April 18, 2016

Much of the recent data regarding manufacturing output and demand have reflected improvements, with signs of possible stabilization in the market.

[See more](#)



### Miltec Adds New Employees and Positions to Support Growth

**Stevensville, MD** - Miltec UV, 146 Log Canoe Circle recently added new staff members and positions resulting in headcount expansion and promotions. [Read more](#)



## Industry Calendar of Events

**Note:** For a complete listing of all meetings, including those held internationally, go to WMMA's website, [www.wmma.org](http://www.wmma.org), and click on "Events."

Have an event to add to the Industry Calendar in this newsletter? Send it to [jennifer@wmma.org](mailto:jennifer@wmma.org)

**June 7-8, 2016**

[AWFS Fair](#)

**WMMA Participation in NAM DC Fly-In\***  
Washington, DC

**\*For WMMA Public Policy Committee Members**

**(contact WMMA office for more information)**

**August 24-27, 2016**

[International Woodworking Fair \(IWF\)](#)

Georgia World Congress Center  
Atlanta, GA

**September 26-28, 2016**

[WMMA Regional Meeting\\*](#)

Charlotte, NC

**\*Exact Schedule and Details TBA**

**Save the Date!**

**April 25-28, 2017**

[Woodworking Industry Conference \(WIC\)](#)

Caribe Hilton

San Juan, Puerto Rico

**July 19-22, 2017**

[AWFS Fair](#)

Las Vegas Convention Center

Las Vegas, NV

**November 2-4, 2017**

**Woodworking Machinery & Supply Expo (WMS 2017)**

International Centre, Toronto

Website: [www.WoodworkingExpo.ca](http://www.WoodworkingExpo.ca)