Woodworking Industry Meets in California

Over 250 attendees gathered in Rancho Mirage, CA from April 24-28 for business development, networking, and educational sessions during the 2017 Woodworking Industry Conference (WIC). As the “One Industry Conference,” WIC is jointly sponsored by the Wood Machinery Manufacturers of America (WMMA) and Woodworking Machinery Industry Association (WMIA).

Be sure to mark your calendars for WIC 2018, scheduled for May 1-4, 2018 at the Hyatt Regency Maui, HI.

Couldn’t attend WIC?
Check out highlights from this year’s event.
Announcement of the award was made at the Woodworking Industry Conference (WIC), which took place at the Omni Rancho Las Palmas in Rancho Mirage, California.

Scott, who serves as executive vice president of Air Handling Systems, a third generation family-owned business in Woodbridge, Connecticut, has a long history of service to the Association and to the industry as a whole. As a fierce advocate for Connecticut industry, Scott is in constant communication with Washington and Hartford, Ct elected representatives on behalf of Air Handling Systems and manufacturers across the state of Connecticut and the nation. Currently Scott is working on a federal bill he helped co-create and name called the MRA (Manufacturing Reinvestment Account) which resembles an IRA for manufacturers. In addition he has presented numerous combustible dust seminars throughout North America including trade fairs and conferences such as AWFS, IWF, WMS, NWFA and regularly acts as a technical resource.

Within WMMA, Scott has long been an active volunteer, serving in multiple roles including Membership Development Committee, Public Policy Committee, various task forces and ultimately on the board of directors, were he eventually became a member of the Executive Committee, then treasurer, vice president and eventually president. He is currently the Association’s immediate past president.

The Baldwin Award is named for Ralph B. Baldwin, long-time member and past president of WMMA. During his career with Oliver Machinery Company and his involvement with the WMMA, Baldwin exemplified the commitment that makes an Association function at its peak potential.

The award recognizes those who have contributed similar levels of involvement.

“As President of the WMMA, it was an honor to present the Baldwin award to one of our most dedicated volunteer members. Jamie has graciously invested many hours over the years to the WMMA. I thought that it was only fitting that the Baldwin Award is a beautiful clock which represents time and time is what our 2017 Award winner has given to the WMMA for almost 18 years.” said Chris Hacker, WMMA’s President.
WMMA Announces New Board of Directors

WMMA has announced its new officers and directors. The new officers and directors took office during the Wood Industry Conference (WIC), held recently in Rancho Mirage, CA.

Newly elected directors who will be serving WMMA are as follows:

Dick Cowan, Board Member (Rees-Memphis, Inc., Memphis, TN)
Brian Donahue, Board Member (Safety Speed Manufacturing Company, Inc., Ham Lake, MN)
Brad Graves, Board Member (Accu-Router, Inc., Morrison, TN)

Newly appointed officer who will be serving WMMA is:

Paul Wilmes, Treasurer, (Mereen-Johnson, LLC, Minneapolis, MN)

Continuing in their terms as Board Members are the following:

Allen Eden, (The Original Saw Company, Britt, IA), Jim Laster (Newman Machine Company, Greensboro, NC), and Allen Turk (Precision Drive Systems, Bessemer City, NC).

Remaining in their positions are Chris Hacker (James L. Taylor Mfg, Poughkeepsie, NY) as President, Stephen Carter (Williams & Hussey Machine Co., Inc., Amherst, NH) as Vice President, and Jamison Scott, (Air Handling Systems, Woodbridge, CT) as Immediate Past President. Other past presidents remaining on the board are John Schultz (Super Thin Saws, Inc., Waterbury, VT) and Mark Chappell (Alexander Dodds Company, Grand Rapids, MI).

SAVE THE DATE WMMA/NAM DC Fly-In June 20-21

The WMMA will once again join the National Association of Manufacturers (NAM) Washington, DC fly-in, taking place June 20-21, 2017. The WMMA Public Policy Committee will meet the afternoon of June 20, followed by the NAM Reception + Keynote speaker. On June 21, WMMA will join the NAM breakfast, conduct Hill visits and reconvene for dinner and debrief. The draft agenda is below:

WMMA Participation in NAM DC Fly-In*
June 20-21, 2017 Washington, DC

*For WMMA Public Policy Committee Members

Tuesday, June 20
WMMA Public Policy Committee meeting (3:00-5:00pm) - Grand Hyatt, Freedom Room
NAM Reception + Keynote (6:00-9:00pm) - Grand Hyatt

Wednesday, June 21
NAM Breakfast (7:45-9:00am) - Grand Hyatt
Hill visits (10:00am-4:00pm)
Drinks/Dinner + Debrief (5:00-8:00pm) - TBD

Registration and hotel information will be sent out in the next few weeks. Any questions, please contact Dan Bond dan@wmma.org.
WMMA Regional Meeting

September 13-15, 2017 | WMMA Regional Networking Meeting | DoubleTree by Hilton Charlotte | Charlotte, NC

WMMA is pleased to announce its first regional networking and education event in Charlotte, North Carolina. We chose Charlotte, not only because of the number of current WMMA members there, but also because of the number of industry-related companies in the area who are not yet members. We hope that bringing this educational event to the area encourages not only networking among members but an opportunity for outreach within the woodworking machinery community. We encourage everyone to bring a co-worker and a friend to what we hope will become a regular event.

Click here for more information.

Save the Dates for Upcoming WIC’s!

WIC 2018 | May 1-4, 2018 | Hyatt Regency Maui | Maui, Hawaii

WIC 2019 | April 2-5, 2019 | Omni Amelia Island Plantation | Amelia Island, Florida
LIGNA 2017 - US PAVILION
MAY 22-26, 2017
HANOVER, GERMANY

The world’s leading trade fair for machinery, plant and tools for the woodworking and timber processing industry

WMMA is pleased to co-exhibit in Hall 027, Booth H69 with the following companies:

• James L. Taylor
• Mereen-Johnson
• Black Bros.
• CR Onsrud
• LMT Onsrud
• MultiCam, Inc.
• Super Thin Saws
• U*C Coatings

Other WMMA members exhibiting at LIGNA:

• AceCo Precision Manufacturing - Hall 027, Booth H73
• Apquin Company - Hall 027, Booth H73
• CR Onsrud - Hall 13, Booth E45/1
• Newman Machine Company Inc. - Hall 027, Booth H67
• PDS - Hall 15, Booth D34
• Safety Speed Manufacturing Co. Inc. - Hall 013, Booth D33
• UNIQUE Machine & Tool Co. - Hall 013, Booth E41/1
• USNR, LLC - Hall 025, Booth D65 & Hall 026, D08
• Voorwood Company - Hall 011, Booth A69

Is your company exhibiting at LIGNA, but not listed above? Please contact Diane Schafer to be included on the WMMA promotional flyer distributed at the show.
In 2013, Dean Mattson was awarded the Wooden Globe Award for Education for his work in introducing thousands of students to the many career pathways available in the woods industry.

The following year the WMMA and WMIA recognizing their industry would be losing more than 50 percent of their workforce due to the Baby Boomers retiring over the next 8-10 years, asked Mattson to create the first woods national training center to train their next generation of workers.

This national training center, now known as the MiLL (Manufacturing Industry Learning Labs) is located in Colorado Springs, Colorado. The 46,600 sqft MiLL facility owned jointly by Peyton and Widefield School Districts will open August 15, 2017, teaching more than the 100 students already enrolled. The MiLL was created with key input and strong support from industry focusing on lean manufacturing using the latest machinery and technology. The innovative industry/education driven curriculum developed by Mattson and Peyton is aligned to industry standards as well as the Woodwork Career Alliance.

The MiLL will contain three fully equipped labs stocked with more than 2.5 million dollars in equipment and technology provided by the current 55 woods industry partners. The MiLL offers training in Woods Manufacturing, Cabinet Finishing and Construction/Building Trades for secondary and post-secondary students including the military and Wounded Warriors program.

There is much work to be done in remodeling the existing MiLL facility before we begin teaching your highly qualified workforce. The MiLL is your company’s national training center. Your donations of technology, machines, supplies and cash are what allowed this seemingly impossible task to become a reality. We still, however, need more of these assets to open in August. Please consider adding your company’s name to our list of industry partners from around the world.

The MiLL in the Media:

http://www.peyton.k12.co.us/national-woods-manufacturing-training-center-mill/
http://www.wsd3.org/Page/3942
https://youtu.be/9m3clruRk2g

Education Corner
The MiLL (Manufacturing Industry Learning Labs)

For donations to or information about the MiLL please contact:

Dean Mattson  Tim Kistler
President & Founder  Senior Advisor to The MiLL
dean@mattsonsinteriors.com  kistler@peyton.k12.co.us
503-851-5276  719-440-8902

The Peyton Way Foundation, a non-profit 501(c)(3) gives you a path to donate to The MiLL.
To donate contact – the peytonwayfoundation@gmail.com
In the debate about whether the erosion of factory employment can be stemmed, you’ll find a glimmer of hope in a curious little outfit called the James L. Taylor Manufacturing Co. This business, which has been in Poughkeepsie, New York, for 106 years, makes clamps and other woodworking tools. The clamps are rather like the thing you’d use to glue the sides of a dresser drawer, but you won’t find them at Home Depot. They cost $15,000 and up.

Read the full story: https://www.forbes.com/sites/baldwin/2017/05/02/make-poughkeepsie-great-again/#1d55da0c2f5f

The Women of Miltec UV

Written by Beth Mosner and Karen Bruno

The night before International Women’s Day, I found myself wondering what would happen if all of the women at Miltec UV decided not to come to work. What would “A Day Without Women” be like at Miltec UV? Fortunately, this was just a fleeting thought, as Miltec’s women are not exposed to the inequality and other prejudices that women across America gathered to protest on March 8, 2017. Rather, Miltec’s women in leadership and support roles are acknowledged as the glue that holds the company together.

Research shows that women are ideally suited for manufacturing leadership roles because they create the future and inspire innovation. According to a recent article in Industry Week, there is an irrefutable and verifiable link between women in leadership and improved business performance. Data from the U.S. Bureau of Labor Statistics reveals that women make up slightly less than 30% of the manufacturing workforce and females make up only 5% of the CEO’s in manufacturing. While Miltec strives to hire women, we do fall into this category with only 27% of our employees being female. We are proud to report we rely on several leaders, in addition to our CEO, all of which are females.

Miltec UV was a woman-owned company for 24 years, until 2012 when the founders and owners, Marilyn and Joe Blandford, decided to split their shares in the company with their two sons, Bob and Charles. Marilyn remains the CEO of Miltec UV, a global leading manufacturer of custom UV curing equipment and replacement parts. Marilyn was instrumental in the administration and organization of the company at its inception and has continued in that role.

Here is a summary of the Women of Miltec UV:

Karen Bruno is our Director of Human Resources. Karen is an experienced HR leader, responsible for recruiting, compensation, benefits, training, development and employee relations. She is committed to recruiting the most qualified candidates and supporting all employees at Miltec while balancing the needs of the Company. She has implemented several new programs and promotes enthusiasm and professionalism in all that she does.

Mary Yeager is Miltec’s Accounting Manager. She is responsible for budgeting, accounts payable, accounts receivable, payroll, commissions, custom invoicing, collections and reception. Due to her knowledge and attention to detail, her responsibilities branch out into all departments. Additionally, she is the accounting system administrator. Mary is a reliable and valued employee.

Lena Mazeina works for the Miltec Battery Division as a Ph.D. Chemist. She leads the development of cathode coatings used in Lithium Ion Batteries. Lena runs all of the electrochemical testing of coin cell batteries in the laboratory. Her expertise has been invaluable to the development of this project.

Joyce McGinnes is Miltec’s Materials Manager. Joyce began her career over 11 years ago as the purchasing manager of a one person department. As the company continued
to thrive, she was promoted to Materials Manager. She is responsible for all aspects of direct material flow including procurement, planning, scheduling and inventory control. Her department has grown to 5 employees, including the Purchasing Manager, manufacturing planner, buyer and the purchasing expediter. Miltec has such confidence in Joyce’s abilities that they have relied on her to act as temporary supervisor in both the Bulb Division and Shipping department.

Jennifer McCullough is our Manufacturing team leader and was just promoted to ElectroMechanical Assembler III. She is responsible for overseeing the work done by all of the assemblers in the manufacturing department. This includes, inspections, calibrations, Miltec consumable parts manufacturing, inventory control, and employee training. Jennifer is also responsible for testing all of the equipment we build. Jennifer has proven to be an excellent leader.

Connie Blandford is our Trade Show Coordinator. Miltec exhibits at between 4-8 International and Domestic Trade shows annually. Connie is responsible for all aspects of trade show management including registering for the trade show, ordering equipment and displays for the booth, securing accommodations, transportation and reservations for staff, determining arrangement for the exhibit, communicating show requirements and coordinating future trade show selection.

Beth Mosner is the Sales and Marketing administrator for Miltec UV. She is responsible for press releases, marketing material, literature, promotional items, trade show organization, product releases, website updates, intranet management, eMarketing, CRM database management, travel arrangements and communications with the outside sales representatives. Additionally, she handles several other administrative tasks as needed. Beth began her career with Miltec as the inside sales team leader and was promoted internally to Shipping Supervisor then Sales and Marketing administrator.

In addition to these women in management, Miltec UV relies heavily on several other key women that are extremely valuable to the company; Nancy Kunkel, Inside Sales, Terri Cornelius, Quality Control Inspector, Ashli Hardesty, Purchasing Assistant, Jamie Yeager, recently promoted to Purchasing Expediter, Kellie Bose. Receptionist/Accounting Clerk, and Olivia Blandford, Marketing Assistant. Miltec also manufactures UV bulbs in our Bulb Division which is supported by several additional women; Linda Hilpert, Katie Frobish, Molly Mescher and Loretta Mattingly.

Organizations like Catalyst, whose mission is to accelerate the careers of women through workplace inclusion, and Women in Manufacturing are dedicated to supporting, promoting and inspiring women. Miltec appreciates the importance of Women in Manufacturing and actually hosted a WiM event last year. Marilyn Blandford, the CEO of Miltec said, “I am proud of the contributions of each and every woman at Miltec UV. Each brings a special gift of expertise to the continued success of our company.”
Industry News:

WMMA Market Research Study

The WMMA has contracted Stamats, Inc., a market research firm, to conduct a market research study to better understand the latest industry trends, operational challenges, and equipment needs. The results of the study provide valuable insight. The results were presented during the 2017 Woodworking Industry Conference and are available as a benefit of membership. Click here to view the results.

WMMA Supplier Recruitment Initiative We need your help!

WMMA member,

Throughout the year, the Membership Development Committee takes on various initiatives to recruit, maintain and develop WMMA’s membership.

We are asking our membership to recruit new associate members, especially suppliers. Consider the various suppliers to your business: motors, drive systems, electronics, PLC/PC, metal products, paint, hardware, software, etc. Each of us has many relationships with companies that are perfect to be an associate member. By recruiting supplier members we not only strengthen our association but also provide our suppliers an opportunity to connect with many other companies.

I encourage you to share WMMA information with your suppliers and have them visit www.wmma.org for more information. Additionally, the on-line membership application can be found here.

Thank you in advance for your help in this effort.

Thank you.

Membership Development Committee Chair

Virginia Tech Housing Reports:

January 2017 - In January 2017, in aggregate, monthly housing data were mostly positive. Total permits rebounded; single-family permits declined month-over-month; completions declined month-over-month basis and year-over-year basis; and new single-family sales improved. Click here to read more:

NAM Monday Economic Report – March 20, 2017

The U.S. economy appears to be turning a corner as many indicators released last week hit multiyear highs. Click here to read more:
WMMA Social Media Ambassadors

Do you tweet, twitter, or consider yourself a social media guru? If so, we want you to join the WMMA Social Media Ambassadors. There are no meetings, simply share, repost and spread the good word of the WMMA and the woodworking industry with your social media network. Simply follow WMMA on Facebook, Twitter, and Linkedin as well as other social media platforms such as pinterest or youtube. Then help us spread the message by reposting, retweeting or sharing your own posts on the WMMA and the industry.

Simply email jscott@airhand.com to confirm your willingness to help.

ANSI Update

Are you interested in contributing to the development and maintenance of these valuable industry safety standards? The ASCO1 is currently looking for members in the following categories:

* General Interest
* Government
* User

If you are interested in joining the ASCO1, contact WMMA Associate Director Jennifer Miller at jennifer@wmma.org.
Industry Calendar of Events

Note: For a complete listing of all meetings, including those held internationally, go to WMMA’s website, [www.wmma.org](http://www.wmma.org), and click on “Events.”

Have an event to add to the Industry Calendar in this newsletter? Send it to [jennifer@wmma.org](mailto:jennifer@wmma.org)

May 22-26, 2017
LIGNA 2017
Hannover Exhibition Grounds
Hannover, Germany

June 20-21, 2017
WMMA/NAM DC Fly-In
Washington, DC
Contact [diane@wmma.org](mailto:diane@wmma.org) for information.

July 19-22, 2017
AWFS Fair
Las Vegas Convention Center
Las Vegas, NV

November 2-4, 2017
Woodworking Machinery & Supply Expo (WMS 2017)
International Centre, Toronto
Website: [www.WoodworkingExpo.ca](http://www.WoodworkingExpo.ca)

May 1-4, 2018
WIC 2018 - Save the Date!
Hyatt Regency Maui
Maui, Hawaii

August 22-25, 2018
IWF 2018 - Save the Date!
Georgia World Congress Center
Atlanta, Georgia
Website: [http://www.iwfatlanta.com/](http://www.iwfatlanta.com/)

April 2-5, 2019
WIC 2019 - Save the Date!
Omni Amelia Island Plantation
Amelia Island, Florida